



Company

Founded in 1874, Lyle & Scott has a history steeped in craftsmanship and innovation. Over the past 147 years the company has grown to be an established menswear brand, famous for creating edited, versatile collections with a quality that can be trusted.

Lyle & Scott's premium men's golf collections feature the brand's signature knitwear alongside new and innovative sustainable performance fabrications across a robust range of tops, bottoms, technical layering, and accessories. Each piece is adorned with the brand's iconic Golden Eagle, which was born from its historic relationship with storied venue Gleneagles.

Seasonal lines are complemented by archival capsule collections, drawing upon Lyle & Scott's deep design catalog and manufacturing heritage to create fun, fashionable pieces inspired by vintage releases.

Lyle and Scott will be launching in the US with its Autumn Winter / High Season 22 collections as well as participating in the 2022 Orlando PGA Merchandise Show

Responsibilities

We are looking for individuals wanting to join us on our exciting journey bringing Lyle & Scott into the USA golf marketplace. We are committed to a mutually beneficial partnership as your success is our success.

Responsibilities include but are not limited to:

- Generate sales by opening new accounts and servicing existing throughout the territory
- Presenting the Lyle & Scott collections to prospective accounts
- Be knowledgeable of the Lyle Scott heritage along with current fashion trends
- Ability to present the collections during specified market timelines
- Communicate in a timely, professional manor with customers, fellow team members and L&S staff

Qualifications

- Have been in the territory a minimum of two years
- A passion for golf and sport fashion
- Existing relationships with buyers at country clubs, resorts and specialty stores
- Self-starter in researching and developing new accounts
- Basic computer knowledge for order entry and follow up
- Ability to communicate remotely using current technologies such as Skype, Team Meeting and Zoom
- Strong time management in setting up appointments and traveling throughout the specified territory
- Available to attend local and regional trade shows

Compensation

- 12% Commission based on paid invoice
- Company to provide complete sample sets (per season) and any required selling tools (I.e catalogues, POP etc.)
- Personal use program

Title: Regional Sales Manager

Company: LYLE & SCOTT

Location: Select territories throughout the United States. Please inquire as to area of interest and will discuss availability.

All inquiries directed to Wayne Webster

Email: Wayne.Webster@lyleandscott.com

Website: www.lyleandscott.com/golf