

Who is Cole + Parker?

We design BOLD, colorful, premium quality men's and women's socks. In business since 2013, now under new ownership since July 2020 and investing in new initiatives for growth. We currently have over 60 exclusive sock designs for men and women, including various formats: crew, ankle, no-show, and low-cut. You won't find our socks being sold in any big box or national retail chains or on Amazon, etc. To maintain our premium brand value, we never discount our socks. Our socks can only be found in Greengrass pro shops, Specialty Independent Golf Shops and high-end Independent men/women fashion retail stores across North America.

We're looking for Commission Based Sales Reps for Several Territories

Are you a self-starting, motivated entrepreneur looking to work with a fun and dynamic brand? Are you looking to carry a premium sock line that's known for its excellent quality, customer service and exclusive designs? This is your opportunity to join the C+P team; we're a group of forward-thinking entrepreneurs that strive for greatness and really love what we do!

Qualifications:

- Minimum 5 years' experience selling golf apparel and/or equipment
- Proven track record with minimum 5 years selling into Greengrass pro shops
- Existing relationships within the Greengrass pro shops in your territory
- Ability to travel to trade shows to promote the C+P brand (when applicable)

Responsibilities:

- Develop relationships with new + existing customers to determine their needs and create sales opportunities
- Conduct sales presentations using C+P sell sheets and sell-in programs to new and existing customers
- Service existing accounts to ensure customers are delighted by the C+P experience, service and products
- Visit and service accounts throughout the seasons to ensure product is in stock

Compensation:

- Competitive compensation
- Samples and POS displays provided



If this looks intriguing to you, contact us and we will set up a brief call for an introduction to our company and discuss your interest in Cole + Parker.